



# UNILINK

**Commodities Trading Platform DMCC**

**Revolutionize Your Commodity Trading**

# Challenges in the Current Commodity Trading Practices

- Market volatility and price fluctuations



- Lack of real-time data and analytics



- Inefficiencies in traditional trading methods



- Limited network and market reach



# What Can UNILINKex Provide for You?

## 1. Comprehensive Trading and Risk Mitigation Tools

- Trade forward contracts to lock your selling and buying prices ahead of time
- Advanced analytics and real-time data to make informed decisions

## 2. Efficiency and Speed

- Streamlined processes to enhance trading speed and efficiency

## 3. Transparency

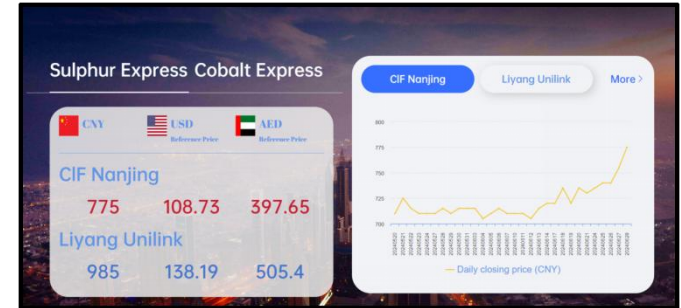
- Clear and transparent transaction records

## 4. Market Reach

- Access to a wide network of buyers and sellers across China and Southeast Asia

## 5. Secure Transactions

- Transaction performing mechanic and robust system to ensure safe and secure trading

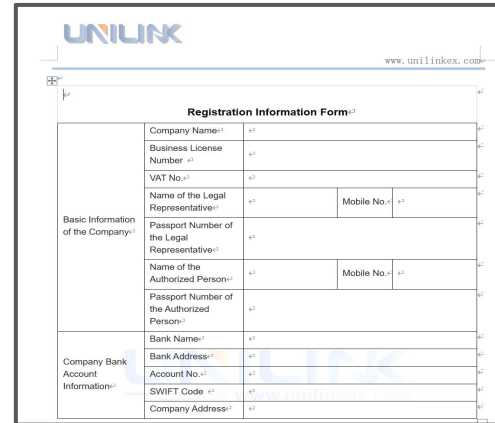


# How to Use UNILINKex for Your Business

## Step 1: Getting started

### 1. Registration and Account Setup

Provide basic information and sign agreement with Unilink DMCC



The image is a screenshot of the Unilink Registration Information Form. The form is titled "Registration Information Form" and is divided into two main sections: "Basic Information of the Company" and "Company Bank Account Information". The form contains various fields for data entry, including Company Name, Business License Number, VAT No., Name of the Legal Representative, Mobile No., Passport Number of the Legal Representative, Name of the Authorized Person, Mobile No., Passport Number of the Authorized Person, Bank Name, Bank Address, Account No., SWIFT Code, and Company Address. The form is presented in a table-like structure with input fields and labels.

Registration Information Form		
Basic Information of the Company	Company Name	
	Business License Number	
	VAT No.	
	Name of the Legal Representative	Mobile No.
	Passport Number of the Legal Representative	
	Name of the Authorized Person	Mobile No.
Company Bank Account Information	Passport Number of the Authorized Person	
	Bank Name	
	Bank Address	
	Account No.	
	SWIFT Code	
Company Address		

# How to Use UNILINKex for Your Business

## Step 1: Getting started

## 2. Platform Navigation

User interface: market data, trading tools, transaction history, funds management.



# How to Use UNILINKex for Your Business

## Step 1: Getting started

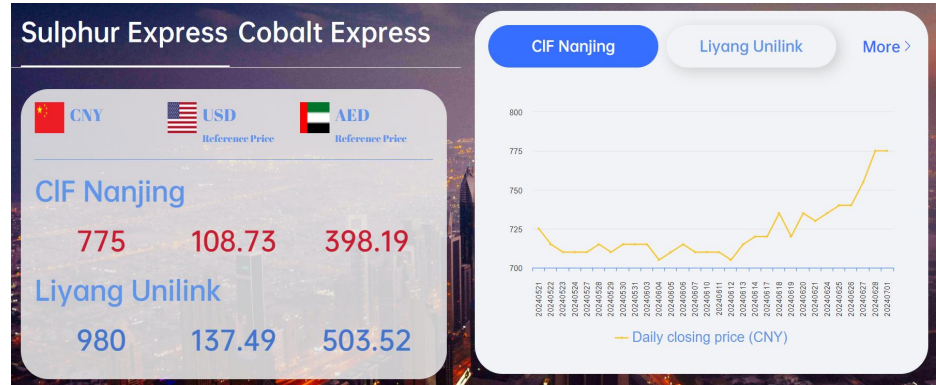
### 3. Market Analysis

#### 1) Real-Time Data

View live updates on sulphur market overviews, prices, and news.

Advanced analytics tools to make informed trading decisions.

## Real-Time Price Chart



# How to Use UNILINKex for Your Business

## Step 1: Getting started cont'd

### 3. Market Analysis

#### 1) Real-Time Data

View live updates on sulphur market overviews, prices, and news.

Advanced analytics tools to make informed trading decisions.

Various Technical Indicators →



# How to Use UNILINKex for Your Business

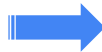
## Step 1: Getting started

### 3. Market Analysis

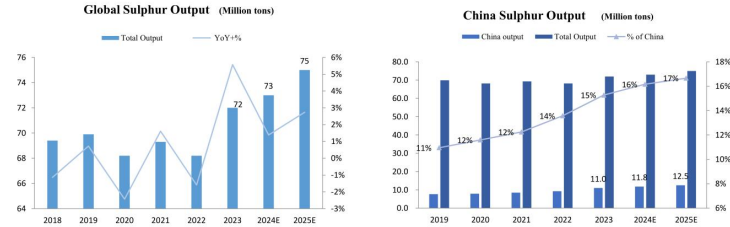
#### 2) Custom Reports

Customized reports to analyze market trends.

## Market Analysis Report



In 2023, the global sulphur output approached to 72 million tons, up 5% YoY.



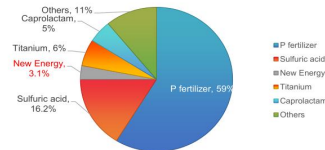
- Global sulphur output in 2023 has resumed its positive growth status, and the growth rate is significantly expanded compared with the previous years. The global output in 2023 was 72 million tons, an increase of 5% YoY.
- China is both a large producer and a large consumer of sulphur, and its global share has always remained high. In 2023, China's sulphur output was around 11 million tons, accounting for 15% of the global output.



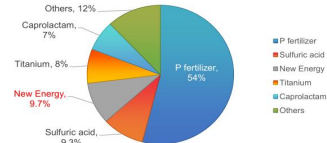
The New Energy sector's share in global sulphur consumption is rising, with high consumption potential.



China Consumption Structure of Sulphur, 2020



China Consumption Structure of Sulphur, 2023





# How to Use UNILINKex for Your Business

## Step 2: Executing Trades

### 1. Trading preparation:

Sign necessary online trading agreements for monthly contracts related to your business.

Product Name	International sulphur
Delivery Period	2024-09-02 to 2024-09-30
Trading Deadline	2024-09-27
Last Delivery Day	2024-09-30
Packing	Bags/Bulk
Quality & Packing Requirements and Premiums/Discounts	Sulphur content ≥ 99.5%. For details, please refer to appendix 1
Origin	Major sulphur-producing countries in the Middle East, Central Asia, and other regions.
Delivery Location	Nanjing Port, China (Code: CNNJI)
Delivery Tolerance	± 8%
Weight Tolerance	± 0.3%
Measurement method:	Weighing. The net weight of the goods shall prevail.
Quotation and Settlement Currency	CNY
Time Zone	Dubai Time (GMT+4)
Trading Unit	1 MT
Delivery Unit	26 MT
Max. Order Quantity, Single Client	50000 MT
Max. Order Quantity, Sum of All Clients	500000 MT
Container Dimensions	20GP (40GP accepted with a discount of 40 yuan per MT)
Fees	Information service fee (refer to Party A's website for a detailed fee schedule).

### Commodity Trading Agreement



Trading Agreement Number: (IS2409 + Customer Code + Serial Number)

Party A: [Unilink](#) Commodities Trading Platform DMCC (referred to as "[Unilink](#)")

Party B:

Party A is a platform for international commodity trading and supply chain services, while Party B is a producer, trader, or user of sulphur and related chemical raw materials. Party B conducts offshore buying and selling activities for related bulk raw materials through Party A.

In order to facilitate the trade flow between major sulphur-producing countries worldwide and major sulphur-importing countries such as China, Party A is now launching the CIF Nanjing Port sulphur trading service settled in CNY. To ensure the smooth participation of Party B, both parties sign the "[Unilink](#) Commodities Trading Platform DMCC Supply Chain Service System Usage Agreement" within Party A's supply chain service system and further establish this Commodity Trading Agreement to clarify the responsibilities and obligations of both parties in international sulphur trading transactions.

The signing of this agreement by both parties is deemed as Party A accepting the buying/selling authorizations submitted by Party B through Party A's supply chain service system, in order to conduct international sulphur trading transactions.

After mutual consultation, Party A and Party B signed this Commodity Trading Agreement on [date] within Party A's supply chain service system and reached the following terms:

# How to Use UNILINKex for Your Business

## Step 2: Executing Trades

1. Trading preparation:

### 2. Finding Trading Opportunities

Search for sulfur trading opportunities from the listings of bidding and asking offers.

Orderbook		
	Price	Quantity
S5	760	7
S4	750	5
S3	745	2
S2	740	2
S1	735	5
Last Price: 730		
B1	725	10
B2	720	100
B3	715	100
B4	710	200
B5	700	200

# How to Use UNILINKex for Your Business

## Step 2: Executing Trades

### 3. Placing Orders

#### 1) Quick Order Placement:

Use the platform to place buy or sell orders with just a few clicks.

Specify the details of your order, including quantity, price, and delivery terms.

**Place Order**

Client Serial C88279369

No.

Contract IS2407

Qty 1-5000

Price

Deposit Cash

Way

**Buy**

**Sell**

# How to Use UNILINKex for Your Business

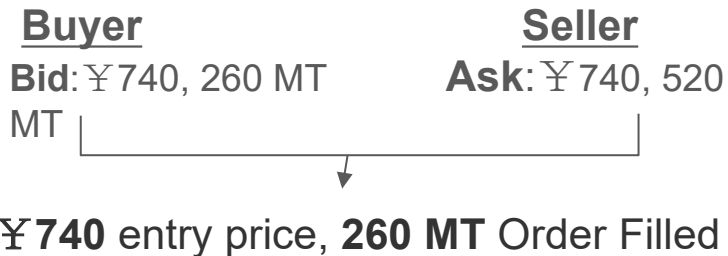
## Step 2: Executing Trades

### 3. Placing Orders

1) Quick Order Placement:

2) Automated Matching:

The platform automatically matches your order with the best available offers, ensuring competitive pricing.



# How to Use UNILINKex for Your Business

## Step 2: Executing Trades

### 4. Transaction Management

#### 1) Maintaining Adequate Deposit

##### For buyers and sellers:

- Before contract month: **10%**
- Contract month: **20%**

##### For buyers:

- 5Ds before last trading day: **40%**
- 3Ds before last trading day: **100%**

## Illustration: IS2407 Contract



# How to Use UNILINKex for Your Business

## Step 2: Executing Trades

### 4. Transaction Management

- 1) Maintaining adequate deposit
- 2) Cargo shipping and delivery



Shipment  
arrangement  
by the seller

Goods arriving at the discharge  
port within the delivery period  
shall be ensured



Discharge Port: Nanjing Port, China

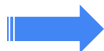
# How to Use UNILINKex for Your Business

## Step 2: Executing Trades

### 4. Transaction Management

### 3) Quality Assurance

The discharge port  
**inspect** the goods.



**Final quality and quantity** subject to the inspection.

## UNILINKex's sulphur delivery standards

Basic Indicators	Content: Sulphur Content $\geq 99.5\%$ ; Ash Content $\leq 0.05\%$ ; Organic Matter $\leq 0.03\%$ ; Moisture $\leq 2.0\%$ ; Color: Bright Yellow or Light Yellow Impurities: None		
Grades	Grade A	Grade B	Grade C
Appearance	Round Granular (Globular) Evenly distributed, Diameter 2-12mm. No lump or powder form	Purely Pastilles (Half moon/lentile), or a mixture of pastilles with a small quantities of flakes (Mostly evenly distributed)	Round Granular (Globular), Diameter 2-50mm. No lump or powder form
Premium/Discount	0	-10 CNY/MT	-20 CNY/MT

# How to Use UNILINKex for Your Business

## Step 2: Executing Trades

### 4. Transaction Management

#### 4) Quality Assurance

Unilink will settle the goods payment according to the **final quality and quantity**:



The actual goods payment = **(contract price + premium/discount) × actual quantity**





# How to Use UNILINKex for Your Business

## Step 2: Executing Trades

### 4. Transaction Management

#### Currency handling in settlement

Unilink adopts **CNY for quotation and settlement**. All the deposits, goods payments, and all related fees are calculated and settled in CNY.

The deposit provided by clients for trading transactions may be in **CNY, USD, or AED** and others. Unilink will give an equivalent CNY allowance if a client uses a non-CNY currency for the deposit.

A client registered outside the customs territory of China can acquire assistance from Unilink in converting currencies for business needs.

Quotation, Payments for goods, Contract modification, Fees:



Deposit for trading operations:



# Benefits of using UNILINKex

## 1. Risk mitigation · Locking in prices ahead of time

June 2024

Locking in of prices

Orderbook		
	Price	Quantity
S5	760	7
S4	750	5
S3	745	2
S2	740	2
S1	735	5
Last Price: 730		
B1	725	10
B2	720	100
B3	715	100
B4	710	200
B5	700	200



November 2024

Delivery of Cargo



With the trading system, you are able to secure your selling price many months in advance. This eliminates the price risk due to volatile market fluctuations.

## Benefits of using UNILINKex

### 2. Risk mitigation · Eliminating risk of counterparty default

- A robust CPS (Contract Performance System) to guarantee there is no default on either side of each trade.
- In case of volatile market conditions such as a rapid change in sulphur prices, UNILINKex help you to avoid the situation of a buyer defaulting on the entire payment.
- Our platform in China (EXBXG) has zero instance of counterparty default in almost 20 years.



## Benefits of using UNILINKex

### 3. Best Market Reach · Access to vast markets in China and Southeast Asia

Large number of sulphur buyers in China and Southeast Asia are actively trading using the platform, resulting in high and stable demand for the selling of sulphur.



# Benefits of using UNILINKex

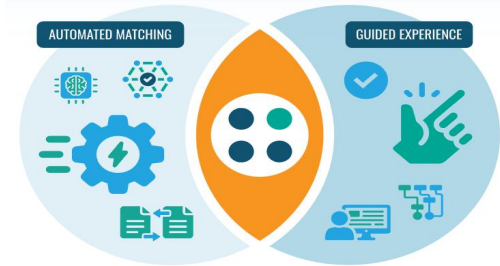
## 4. Cost Efficiency

- Directly make a trade online at the convenience of your office.
  - Eliminates the need for offline negotiations with buyers which costs both time and capital.
  - Lower transaction costs compared to traditional methods.
- 
- Trading information service fee: 1 yuan per MT
  - Delivery information service fee: 1 yuan per MT



# Benefits of using UNILINKex

## 5. Enhanced Profitability



Utilize data analytics and market reports to plan your trades, refine your strategy and **identify optimal trading opportunities.**

Improved decision-making leads to **better trading outcomes.**

Automated matching of your bids with the **best available offers** on the market.



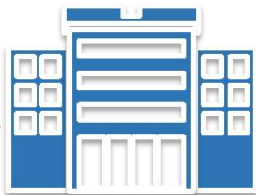
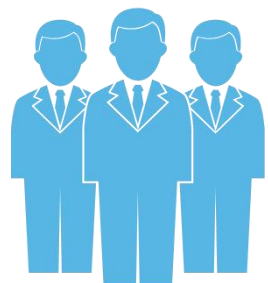
## Benefits of using UNILINKex

### 6. Building of company reputation, establishing business relations

- Your sulphur product will reach many end users in China and Southeast Asia through our platform.
- Consistent product quality will build your company reputation with the buyers, which in turn leads to a greater number of business partnerships.

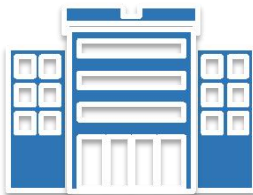


# Benefits of using UNILINKex



**UNILINK**  
www.unilinkex.com

**Global Platform**



**中联金**  
zljec.com

**Platform in China**

# China and Southeast Asia Buyers

- Hengli Petrochemical Co., Ltd.
- Hubei Saiering Chemical Co., Ltd.
- Xiangyang Zedong Chemical Group Co., Ltd.
- Chengdu Wirtube Holding Co., Ltd.
- Xinyangyong Agricultural Technology Co., Ltd. (Yonker)
- Hubei Hanxin/Xiangyun (Group) Chemical Co., Ltd.
- Qingdao Sanyou International Trade Co., Ltd.
- Xinchuang Yunlian Industrial Development Co., Ltd.
- Zibo Feiran Economic and Trade Co., Ltd.
- Nanlong Chemical & Light Industry Co., Ltd.
- Shandong Shenglin New Energy Technology Co., Ltd.
- Trammo, Inc. (China)
- Yingying Trade (Shanghai) Co., Ltd.
- Ruwei (Shanghai) Trade Co., Ltd.
- Zhejiang Zhongtuo Group (Hainan) Co., Ltd.
- Zhejiang AMP Heng Yuan Trade Co., Ltd.
- Zhonghua Trading Group Co., Ltd. (Chicago)
- Allied Stars Holding Limited
- Rihao Rijn Chemical Co., Ltd.
- Suzhou Deyming Trading Co., Ltd.
- Shanghai Junkai Trading Co., Ltd.
- Shandong Zhenghao Chemical Co., Ltd.
- Qingdao Hongli International Supply Chain Management Co., Ltd.
- Shanghai Tutei Import and Export Co., Ltd.
- Henan Zhonghe Chemical Co., Ltd.
- Shandong Senhe Agricultural Development Co., Ltd.
- Guangzhou Dayi Trading Co., Ltd.
- Shanghai Yashi Investment Development Co., Ltd.
- Shanghai Zhonghua Metal Materials Co., Ltd.
- Shandong Shunping Trading Co., Ltd.
- Ganzhou Shengru Lithium New Materials Technology Co., Ltd.
- Shanghai Deqing Trading Co., Ltd.
- Dalian Shuomeng International Trade Co., Ltd.
- Beijing Tianhong Hengyuan Trading Co., Ltd.
- Wuhan Yongli Trade Center
- Luyang Nanshan Sulfur Processing Plant (General Partnership)
- Guangdong Ruirui Private Equity Fund Management Co., Ltd.
- Shanghai Sufang Industrial Development Co., Ltd.
- Ningbo Wozong International Trade Co., Ltd.
- Beijing Jingyi Investment Management Co., Ltd.
- Shanghai Langshan Aneng New Energy Co., Ltd.
- Shanghai Muxu New Energy Technology Co., Ltd.
- Qingdao Suhua International Economic and Trade Co., Ltd.
- Qingdao Kaitai Jinzhong Chemical Co., Ltd.
- Nanjing Fangyuan Investment Co., Ltd.
- Ganzhou Fushi New Materials Co., Ltd.
- Zibo Chenteng Trading Co., Ltd.
- Sichuan Zhongshan Gen Chemical Co., Ltd.
- Guanzhou Shengrong Chemical Co., Ltd.
- Sirui International Resources (Hainan) Co., Ltd.
- Hainan Shengrun Petrochemical Co., Ltd.
- Yangling Wanjin Metals Co., Ltd.
- Jiangsu Baoshan Electronic Technology Co., Ltd.
- Shanghai Kuguang Trading Co., Ltd.
- Shanghai Huamianli Technology Co., Ltd.
- Jiangshan Shunbo Trading Co., Ltd.
- Qingdao Jamael Chemical Co., Ltd.
- Yancheng Qingyan New Energy Technology Co., Ltd.
- Shandong Ruyi Energy Co., Ltd.
- Shanghai Nanwee Metal Materials Co., Ltd.
- Ningbo Chenhai Diecast Fujian Chemical Co., Ltd.
- Hubei Chunli Feng Technology Co., Ltd.
- Taiyuan Kedawey Magnetic Materials Co., Ltd.
- Wuxi Zhongba Metal Materials Co., Ltd.
- Henan Xirui Chemical Co., Ltd.
- Qingdao Xinchengyuan Import and Export Co., Ltd.
- Weifang Wanrong Chemical Co., Ltd.
- Shengxinda Energy Chemical (Shanghai) Co., Ltd.
- Dongyang Yisheng Magnetic Materials Co., Ltd.
- Dongyang Yisheng Magnetic Materials Co., Ltd.
- Shanghai Muqian Chemical Co., Ltd.
- Zhejiang Xingchen Trading Co., Ltd.
- Nanjing Qiwei New Materials Co., Ltd.
- Qingdao Safu International Trade Co., Ltd.
- Fujian Shunwei Zhesheng International Trade Co., Ltd.
- Qingdao Wainiukata Energy Co., Ltd.
- Wuhan Chi Mei Chemical Co., Ltd.
- Wuhan Xiongqi Energy Chemical Co., Ltd.
- Shandong Xidale Chemical Trade Co., Ltd.
- Dalian Ruja International Trade Co., Ltd.
- Chengzhou Qianrun International Trade Co., Ltd.
- Shanghai Luozhe International Trade Co., Ltd.
- Wuxi Yizhan Trading Co., Ltd.
- Weishi Huakai Chemical Co., Ltd. First Branch
- Shanghai Xinyin Nonferrous Metals Co., Ltd.
- Qingdao Hengjin Trade Co., Ltd.
- Shanghai Zhiyi Industrial Co., Ltd.
- Wuhan Simai Le Chemical Co., Ltd.
- Weishi Huakai Chemical Co., Ltd.
- Qinghai Telling Xiangrun Lithium Energy Technology Co., Ltd.
- Qingdao Shenghe Fang International Trade Co., Ltd.
- Shanghai Huyue Medical Technology Co., Ltd.
- Jiuji International Trade (Shanghai) Co., Ltd.
- Shanghai Huishi Trade Co., Ltd.
- Hejian Baluoxin Chemical Co., Ltd.
- Qingdao Aisui International Trade Co., Ltd.
- Qingdao Huaxin Import and Export Co., Ltd.
- Anqing Yangzhi Chemical Co., Ltd.
- Ningbo Yiliu Plastics Co., Ltd.
- Shenzhen Fuda Electronics Technology Co., Ltd.
- Shengzhou Tuoqi Metal Materials Co., Ltd.
- Changsha Bida Metal Materials Co., Ltd.
- Jiangsu Shuangling Metal Smelting Co., Ltd.
- Xiangtan Zhuyi Materials Technology Co., Ltd.
- Wuxi Yuchennu Trading Co., Ltd.
- Ganzhou Zhiqiang Yansu Rare Earth Co., Ltd.
- Julong (Shenzhen) (Qingdao) Supply Chain Management Co., Ltd.
- Tianjin Yuanhe Trading Co., Ltd.
- Shaoguan Haiyuan Information Technology Co., Ltd.
- Jinling Jinsheng New Materials Co., Ltd.
- Tianjin Dongfang Wangsheng Trading Co., Ltd.
- Jingmen Jinmei Trading Co., Ltd.
- Zibo Hengqi Chemical Co., Ltd.
- Shanghai Ciwen Metal Materials Co., Ltd.
- Shanghai Longhua Chemical Co., Ltd.
- Hezhou Energy (Sichuan) Co., Ltd.
- Qingdao Tianfang Diyun Import and Export Co., Ltd.
- Shandong Miron Trading Co., Ltd.
- Qingdao Huifaoqi Trading Co., Ltd.
- Shenzhen Milemeng Trading Co., Ltd.
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- Shanghai Xuyi Metal Materials Co., Ltd.
- Nanjing Dashan Trading Co., Ltd.
- Hunan Xinwante Metal Materials Co., Ltd.
- Nanfong Slim Trading Co., Ltd.
- Hainan Shunshi Chemical Co., Ltd.
- Shaoxi Yubei Industry and Trade Co., Ltd.
- Nanjing Huqin Mining Co., Ltd.
- Suzhou Geocheng Technology Co., Ltd.
- Inger Trading (Shanghai) Co., Ltd.
- Hunan Indium Metal Materials Co., Ltd.
- Lianhua Guoke Trading Co., Ltd.
- Ganzhou Kangcheng Rare Earth Technology Co., Ltd.
- Ganzhou Jusheng New Materials Co., Ltd.
- Nanchang Sanle Environmental Technology Co., Ltd.
- Wuxi Ruomu New Energy Technology Co., Ltd.
- Wenzhou Qiye Metal Materials Co., Ltd.
- Yongkang Kuangye Industry and Trade Co., Ltd.
- Shandong Hubin Rubber Technology Co., Ltd.
- Lshan Aljabet Petrochemicals Trading LLC





# THANK YOU !

## CONTACT US:

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