



# Unilink Commodities Trading Platform DMCC

Your premier gateway to  
global commodities trading

Linking the World Through Trade



**01**  
PART ONE

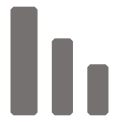


**Discover the Power of  
Unilink Group**

# Our Origins

Unilink Group, headquartered in Wuxi, China's city with the highest per capita GDP, is a pioneer in digital and intelligent enterprise solutions





## Diverse Business Portfolio

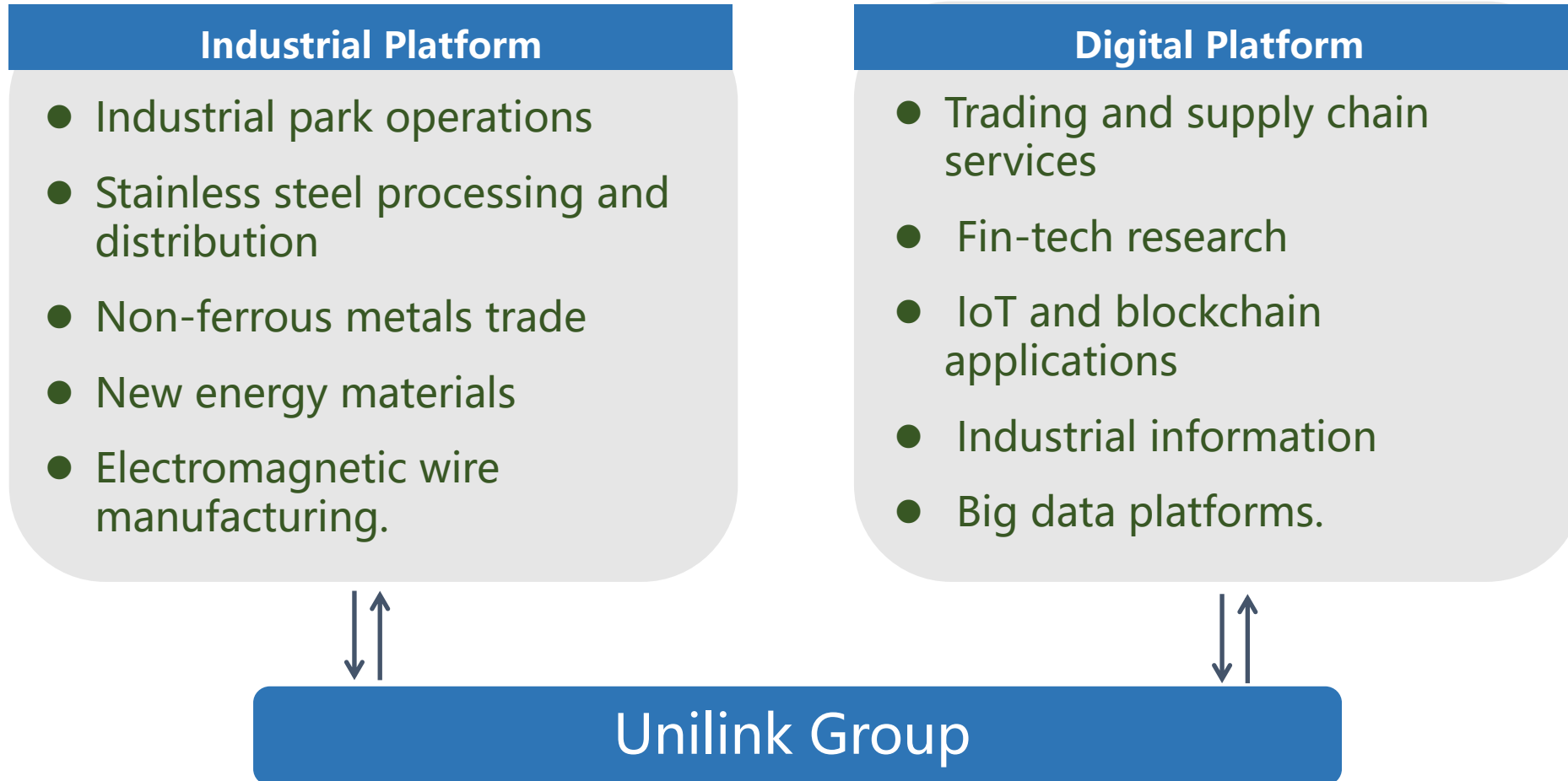
Our ventures span industrial parks, bulk commodity trading, e-commerce, commodity processing, high-end manufacturing, fin-tech, and industrial research





## Focus Areas

Emphasizing digitalization, intelligent manufacturing, and supply chain management.





**Ningxia Suxi Copper Industrial Co, Ltd.**

**Zibo Beifang Stainless Steel Park**

**Qingdao Puxin Metal Product Co, Ltd.**

**Wuxi Gaoyun Finance Tech Co, Ltd.**

**Liyang Unilink New Energy Material Park**

**Wuxi Shuofang Stainless Steel Logistic Park**

**Liyang Unilink E-Commerce Co, Ltd.**

**Wuxi Stainless Exchange Center (EXBXG)**

**Changzhou Gaoyun New Energy Co, Ltd.**

**Wuxi Unilink E-Commerce Co, Ltd.**

**Chongqing New Material Industrial Park**

**Wuxi Xizhou Electro-Magnetic Wire Co, Ltd.**

**Fanya Precision Casting Co, Ltd.**

**Wuxi Puxin Metal Product Co, Ltd.**

**Foshan Puxin Metal Product Co, Ltd.**

**Guangxi Sino-Malaysia Unilink Cross Board E-Commerce Co, Ltd.**

# China

- International Boundary
- Road
- River
- ★ National Capital
- ⊙ Administrative Capital

## Our Flagship Commodity Trading Platform in China

### Wuxi Stainless Steel Electronic Trading Center (EXBXG)

- Established in 2006, it is China's leading non-ferrous metal and new energy materials trading platform.





**Stainless Steel**



**Nickel**



**Cobalt**



**Lithium Carbonate**



**Indium**



**Bismuth**



**Rare Earth**



**Sulfur**

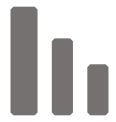


**Benzene**

## Market share:

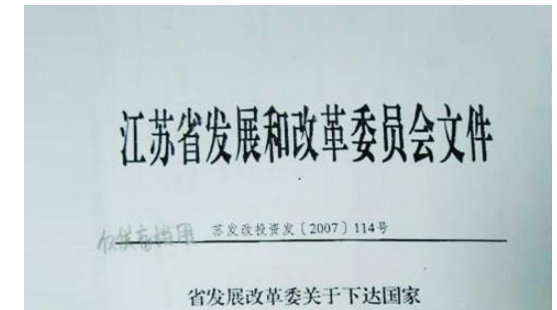
- Nickel **30%**
- Cobalt **75%**
- Lithium **20%**
- Indium **90%**
- Stainless Steel **10%**





# Industry Recognition

Consistently ranked among China's top enterprises for several consecutive years:



江苏省发展和改革委员会文件  
苏发改投资发〔2007〕114号

省发展改革委关于下达国家  
**无锡市发展和改革委员会**

锡发改流通〔2006〕第15号

★

关于同意无锡市南方不锈钢市场  
不锈钢电子交易中心项目立项的批复

新区经发局：  
你局锡新管经发〔2006〕40号文收悉，经与市科技局、信息办等相关部门协商论证，一致认定该项目是高科技的电子商务项目，是属于明确鼓励的信息化项目，同意无锡市南方不锈钢市场不锈钢电子交易中心项目立项。

建设内容：该项目位于无锡市南方不锈钢市场685号三楼，主要设立不锈钢电子交易中心，创建51bxg.com电子商务平台，采用现货交易模式和远期交易模式，从事不锈钢产品的网络交易及其配套服务。

项目总投资：总投资3000万元，所需资金由项目单位自筹解决。

项目负责人：郭雪强。  
请按此复后，速按规定至有关部门办理相关手续。  
此复

无锡市发展和改革委员会  
二〇〇六年八月二十一日

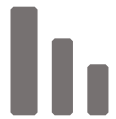
主题词：项目 立项 批复  
抄送：市科技局、信息办、国土局、规划局  
无锡市发展和改革委员会办公室 二〇〇六年八月二十一日印发  
共印：十二份



Top 500 private enterprises

Top 500 service enterprises

Top 100 Internet enterprises



## Leadership and Vision

Mr. Yu, the president of Unilink accompany China's leader on a visit to the United States





**02**

**PART TWO**

# **Unilink Commodities Trading Platform DMCC**

### Unilink's overseas platform



### Unilink Commodities Trading Platform DMCC (Unilink DMCC)

#### Overview:

Headquartered in Dubai, Unilink DMCC serves the global petrochemical by-products and new energy materials industries.

#### Benefits:

- o Access to real-time global demand and price information.
- o Convenient and secure overseas sales.
- o Leveraging our parent company's vast customer base and business scale.



## Services for Global Suppliers and Buyers:





# 03

PART THREE

## **Sulfur Trade**

— **Facilitating international sulphur contracts and transactions**



# International Sulphur Trading Contract 2409

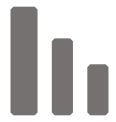
<b>Product Name</b>	International Sulphur
<b>Delivery Period</b>	2024-09-02 to 2024-09-30
<b>Trading Deadline</b>	2024-09-27
<b>Last Delivery Day</b>	2024-09-30
<b>Packing</b>	Bags/Bulk
<b>Quality &amp; Packing Requirements and Premiums/Discounts</b>	Sulphur content $\geq$ 99.5%. For details, please refer to appendix 1
<b>Origin</b>	Major sulphur-producing countries in the Middle East, Central Asia, and other regions.
<b>Delivery Location</b>	Nanjing Port, China (Code: CNNJI)
<b>Delivery Tolerance</b>	$\pm$ 8%
<b>Weight Tolerance</b>	$\pm$ 0.3%
<b>Measurement method:</b>	Weighing. The net weight of the goods shall prevail.
<b>Quotation and Settlement Currency</b>	CNY
<b>Time Zone</b>	Dubai Time (GMT+4)
<b>Trading Unit</b>	1 MT
<b>Delivery Unit</b>	26 MT
<b>Max. Order Quantity, Single Client</b>	50000 MT
<b>Max. Order Quantity, Sum of All Clients</b>	500000 MT
<b>Container Dimensions</b>	20GP (40GP accepted with a discount of 40 yuan per MT)
<b>Fees</b>	Information service fee (refer to Party A's website for a detailed fee schedule).



## Quality Requirements and Premiums/Discounts

Basic Indicators	Content :		
	Sulphur Content $\geq$ 99.5%; Ash Content $\leq$ 0.05%; Organic Matter $\leq$ 0.03%; Moisture $\leq$ 2.0%;		
	Colour: Bright Yellow or Light Yellow		
	Impurities: None		
Grades	Grade A	Grade B	Grade C
Appearance	Round Granular(Globular) Evenly distributed, Diameter 2-12mm. No lump or powder form	Purely Pastilles (half moon/lentile), or a mixture of pastilles with a small quantities of flakes  (Mostly evenly distributed)	Flakes
Premium/ Discount	0	-10 CNY/MT	-30 CNY/MT





## Packing Requirements and Premiums/Discounts

Packing	Bags	Bulk
Requirements	Drawstring jumbo bags. Intact, non-broken packaging. Bags to be neatly stacked. Each jumbo bag is to be affixed with internationally standardized labels.	
Premium/Discount	0	40 CNY/MT



## Real-time sulfur price information





# 04

PART FOUR

## **Cobalt Trade**

— **Facilitating international cobalt contracts and transactions**



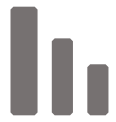
## International Cobalt Trading Contract 2409

<b>Product Name</b>	International Cobalt
<b>Delivery Month</b>	2024-09
<b>Trading Deadline</b>	2024-09-20
<b>Last Delivery Day</b>	2024-09-23
<b>Quality Requirements and Premiums/Discounts</b>	Cobalt content $\geq$ 99.95%. For details, please refer to appendix 1
<b>Packing Requirements</b>	Original packaging from the manufacturer, with clear label or marking.
<b>Origin</b>	China
<b>Manufacturers and Premium/Discounts</b>	See appendix 2
<b>Delivery Location</b>	Shanghai bonded warehouse
<b>Weight Tolerance</b>	Actual weight no less than 99.9% of the labeled gross weight
<b>Measurement method:</b>	Copying of labels (based on the labeled or indicated net weight.)
<b>Quotation and Settlement Currency</b>	CNY
<b>Time Zone</b>	Dubai Time (GMT+4)
<b>Trading Unit</b>	10 Kg
<b>Delivery Unit</b>	1000 Kg
<b>Max.Order Quantity, Single Client</b>	800000 Kg
<b>Max. Order Quantity, Sum of All Clients</b>	10000000 Kg
<b>Fees</b>	Information service fee and others (refer to Party A's website for more details).



## Cobalt Manufacturers Approved by Unilink

Country	Manufacturer	Grade	Specifications	Net Weight per Barrel	Premium/Discount
China	Zhejiang Huayou Cobalt Co., Ltd. (Quzhou Huayou Cobalt New Material Co., Ltd.)	Co9995	Flakes	250Kg/ Barrel	0
	GEM Co., Ltd.	KLK9995	Flakes	250Kg/ Barrel	0
	Ganzhou Tengyuan Cobalt New Material Co., Ltd.	Co9995	Flakes	250Kg/ Barrel	0
	Ganzhou Hanrui New Energy Technology Co., Ltd.	Co9995	Flakes	250Kg/ Barrel	0

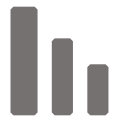


## Cobalt Inventory



WHSU 029888 5  
22G1

MAX GROSS 30,480 kg  
TARE 2,400 kg  
PAYLOAD 28,080 kg  
CU. CAP. 33.2 cu.m.  
1,172 cu.ft.



## Real-time Cobalt price information





## Easy Operation

The screenshot shows the UNILINK website interface. At the top, there are navigation links: Home, About Us, Products, Trade, CPS, and User Guides. On the right, there are buttons for Register, Log In, and Contact Us. The main banner reads "BORN FOR TRADE". Below the banner, there are two main sections: "Sulphur Express" and "Cobalt Express". The "Sulphur Express" section displays a table of prices for CIF Nanjing, Liyang Unilink, and Reference Price in CNY, USD, and AED. The "Cobalt Express" section displays a line chart showing the daily closing price in CNY from 20240611 to 20240722.

	CNY	USD	AED
CIF Nanjing	830	116.36	425.7
Liyang Unilink	1090	152.81	559.06

<https://unilinkex.com>

Step1: Register

Step2: Use your account to Log in

Step3: Place your order

..... Perform your order

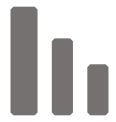
By Unilink :

Discovering prices

Recording Data (historical data)

Trustworthy and convenient

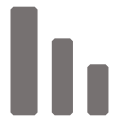




## Layout of Unilink Warehouses and Logistics in China

More than 30 warehouses in Shanghai, Wuxi, Foshan.....





## *Layout of Unilink Overseas Warehouses and Logistic*

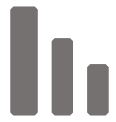




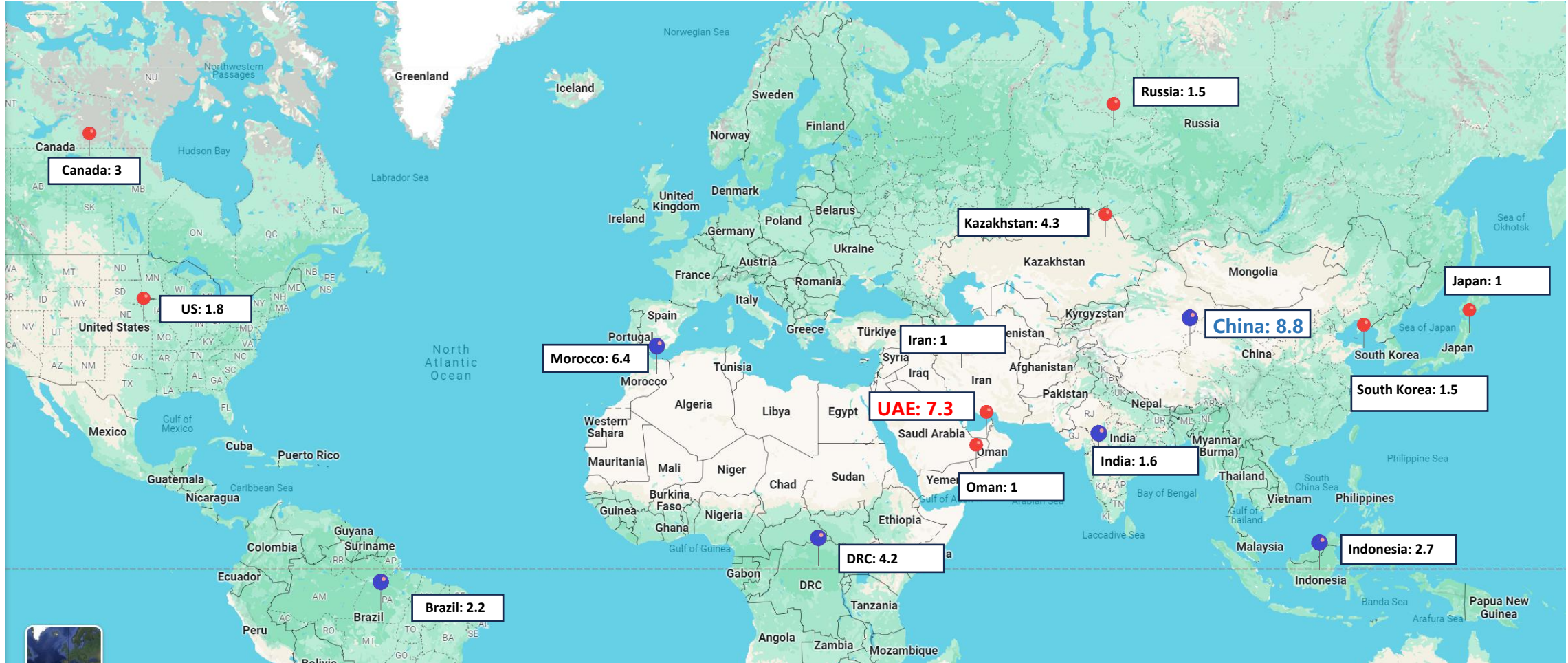
**05**  
PART FIVE

# **Why Us, Why Dubai**

**Strategic Advantages of Partnering with Unilink DMCC**



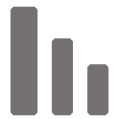
## Key exporting and importing countries, distribution maps



**Red Markings: Main Exporting Countries**    **Blue Markings: Main Importing Countries**

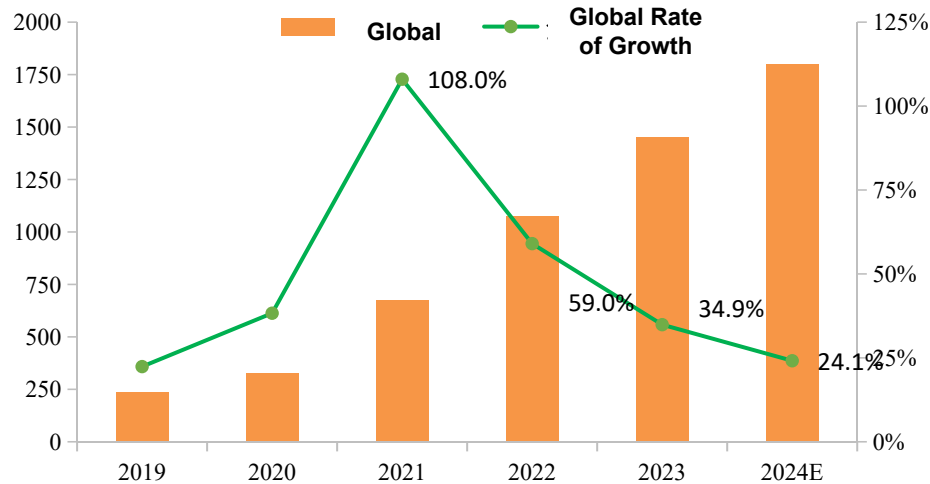


- **Focus:** Growing demand for sulphur and cobalt driven by the new energy sector.
- **Insights:** Growth in lithium battery production in China and nickel projects in Indonesia.

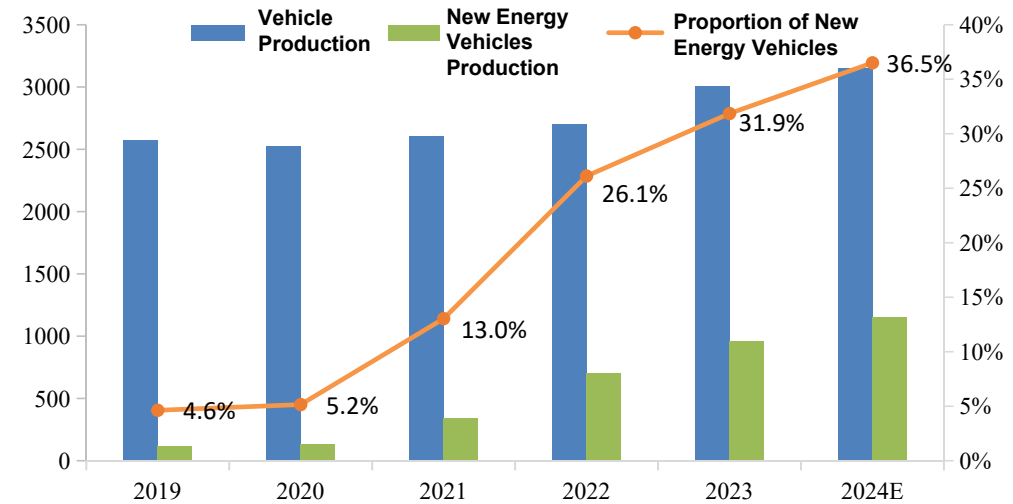


# Market Analysis — Production

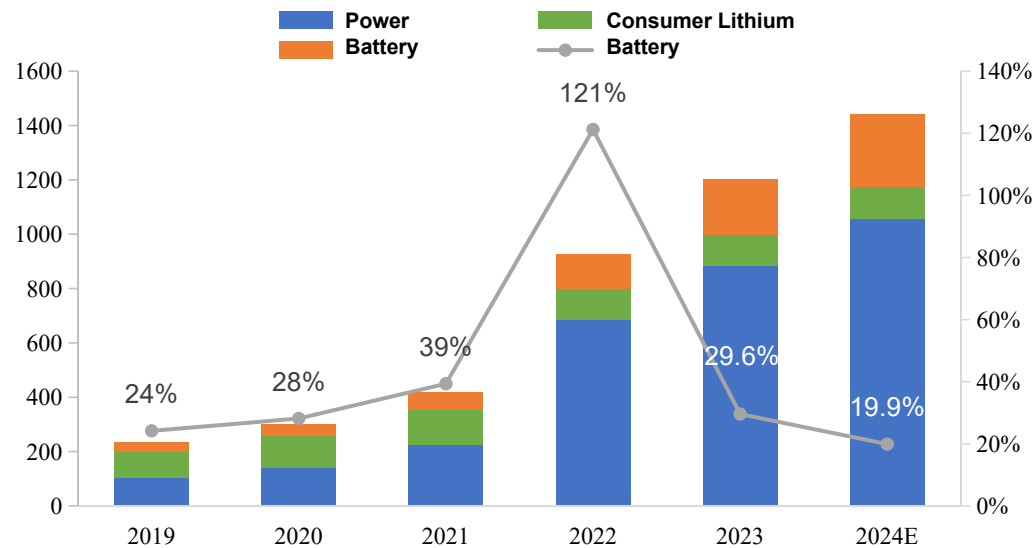
### Global New Energy Vehicles Production Volume and Year-on-Year Growth Rate (in 10,000 units)



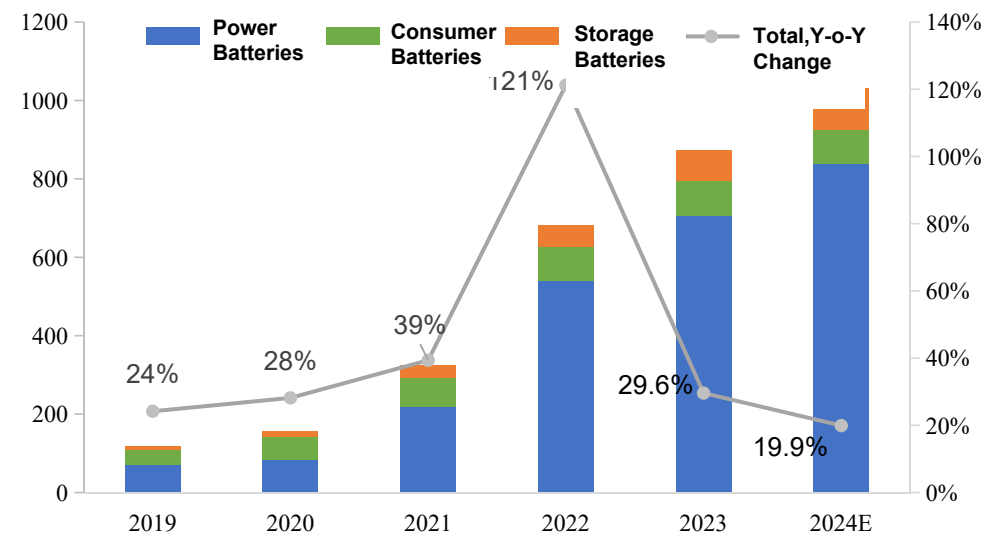
### China's production volume and market share of new energy vehicles (in 10,000 units)



### Global Lithium-ion Battery Production (GWh)

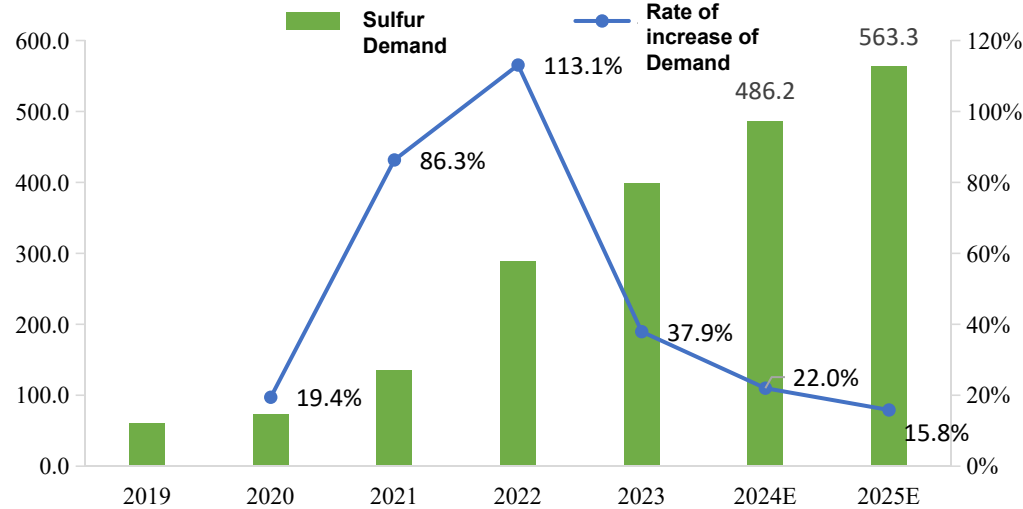


### Lithium-ion batteries production in China. (GWh)

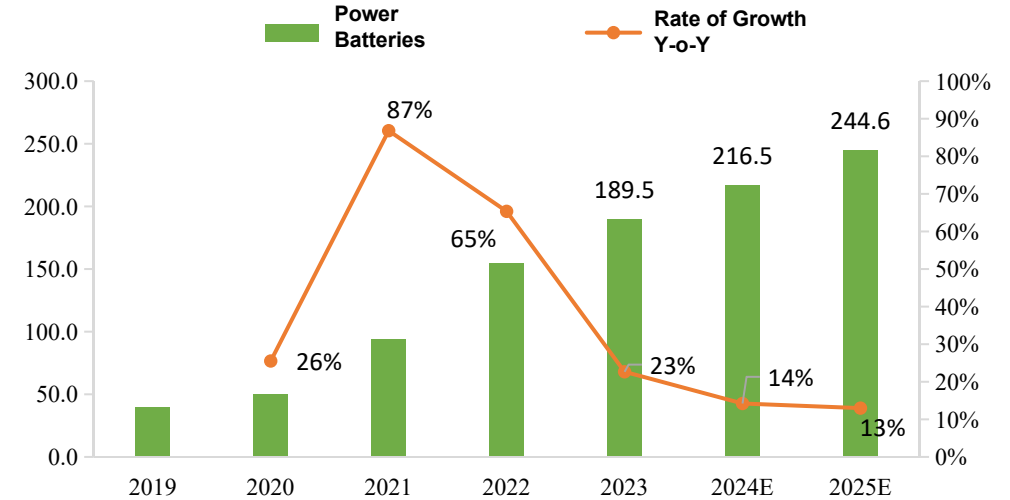


# Market Analysis — Demand Changes

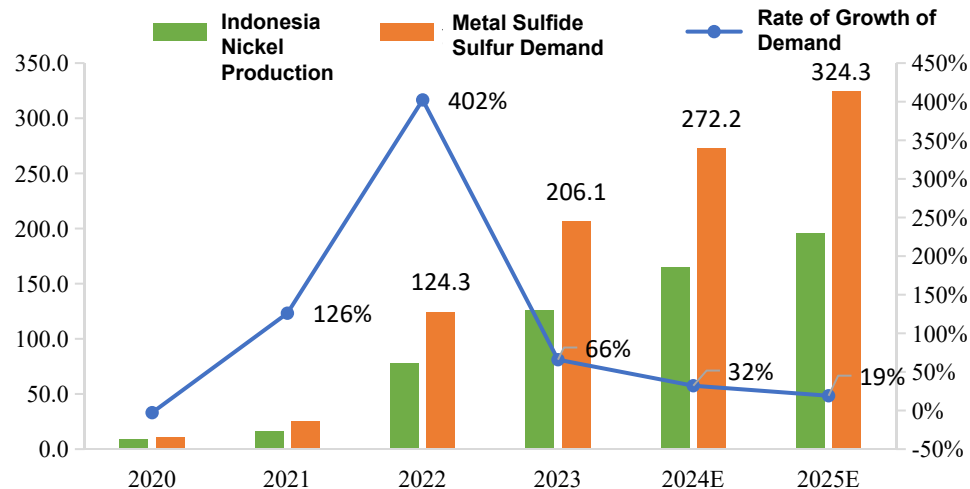
**Global growth in sulfur demand in the new energy industry (10,000 MTs)**



**Demand Change of New Energy Sulfur in China (10,000 MTs)**



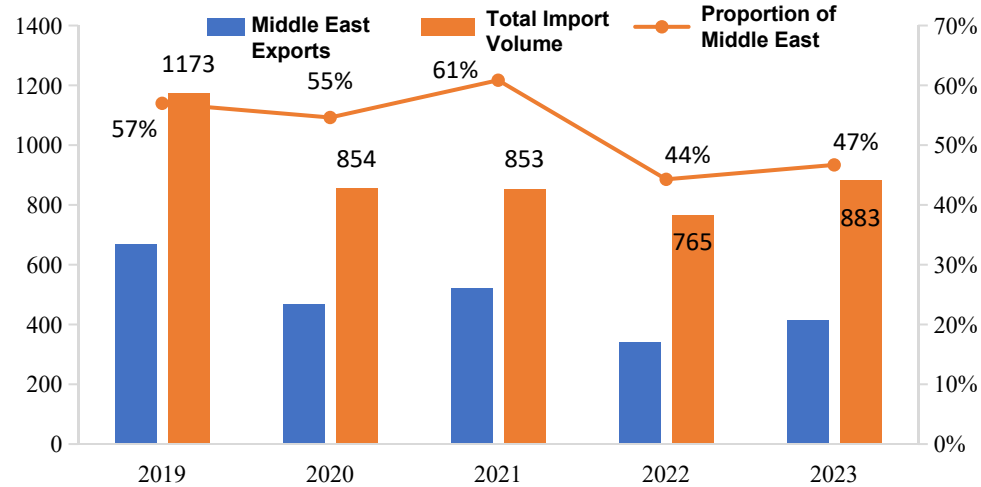
**Growth in Demand for Nickel Metal Sulfur in Indonesia (10,000 tons)**



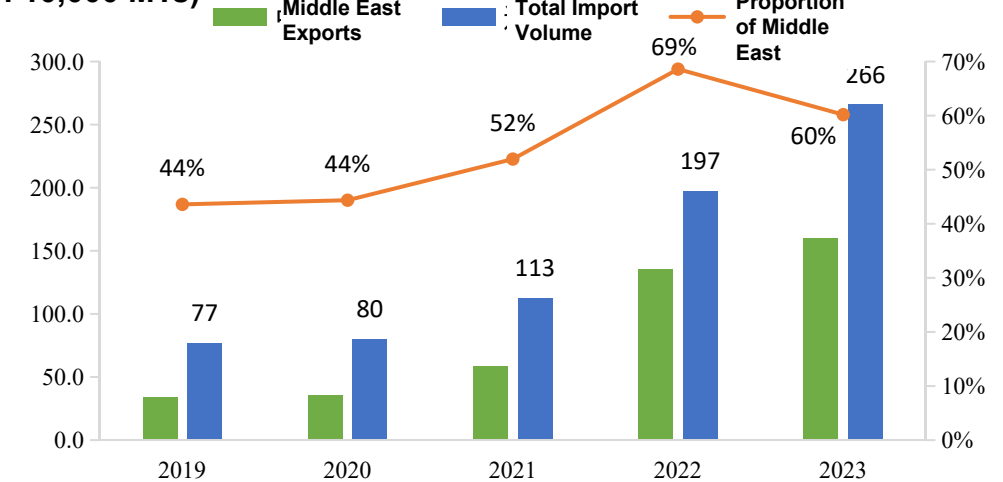
- The demand for sulfur from China's new energy metal industries will complement the release of sulfur production capacity in the Middle East.
- In recent years, there has been a concentration of nickel projects coming online in Indonesia. The significant increase in nickel metal production has led to a notable rise in sulfur demand.



### China Sulfur Import Volume and Proportion of Middle East (10,000 MTs)



### Indonesia's Sulfur Import Volume and Proportion of Middle East (in 10,000 MTs)



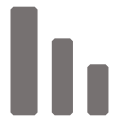
- China's sulfur import volume reached **8.83 million tons**, with **43% sourced from the Middle East**.
- Indonesia imported **2.66 million tons** of sulfur, with **60% sourced from the Middle East**, while India's sulfur import volume was **1.76 million tons**, with **89% sourced from the Middle East**.





## Industry Trends Summary:

- ✓ Rapid growth in new energy industry
- ✓ High demand growth in the Asian metal industry
- ✓ Increasing Sulphur flow from the Middle East to Asia
- ✓ Increasing Cobalt production in China to meet the consumption of the world



## Unilink DMCC's Unique Position

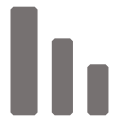


### ➤ **Innovation:**

- The world's first bulk commodity trading platform that quotes and settles in CNY

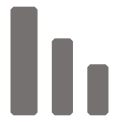
### ➤ **Link:**

- Bridging global suppliers and end-users
- Matching Middle East resources with Asian market demand



### **Advantages:**

- ✓ **Access Real-Time Market Insights:** Stay ahead with up-to-date information on global demand and prices.
- ✓ **Seamless Global Sales:** Effortlessly reach international markets to sell your Sulphur.
- ✓ **Reliable Cobalt Sourcing:** Purchase Cobalt directly from top suppliers in Asia.
- ✓ **Effective Risk Management:** Lock in raw material costs and secure product profitability.



# Join Unilink DMCC and gain access to more market opportunities!



**Complimentary  
Price  
Information**



**More trade  
opportunities**



**Secure and  
convenient  
channel to buy  
and sell**



**Trustworthy  
partners**



**Comprehensive  
Supply Chain  
Services**



# Thank you for your attention and interest !

## CONTACT US:

Official e-mail:  
[info@unilinkex.com](mailto:info@unilinkex.com)

Official website:  
[www.unilinkex.com](http://www.unilinkex.com)

## Linking the World Through Trade